

Global Partnership Proposal

The future of commercial real estate



Who is Office Hub?

We bring together the world's best flexible workspaces into a single, powerful search engine — making it effortless for tenants to find the perfect office space.

Our team of real people provides a complimentary concierge service to help clients shortlist their ideal workspace options. We coordinate tours, manage communications, and support negotiations to ensure both tenants and workspace partners achieve the best possible outcome.

As a valued partner, you receive free access to MyOfficeHub, our platform where you can manage your properties, listings, leads, deals, and performance data in one place.

What sets Office Hub apart is our use of advanced technology to create an exceptional customer journey — from the moment a search begins on our site to the day a client moves into their new workspace.

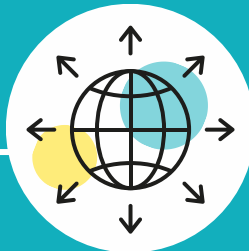
Welcome to the future of real estate.



Grant Philipp,
CEO & Founder Office Hub

OUR JOURNEY

A decade of growth and innovation



2022

We grow to cover over 50 countries and open our Philippines office.



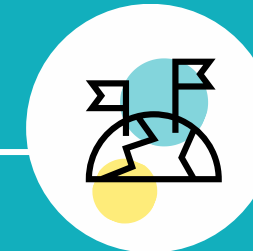
2023

We launch a new office in USA and Singapore and grow to over 100 countries.



2024

We launch Property Hub, empowering brokers to manage flex workspace searches.



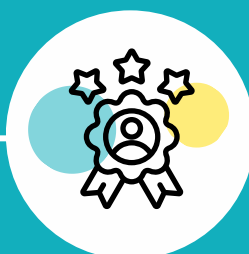
2025

We launch offices in India and Canada, strengthening our global footprint.



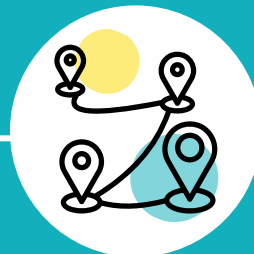
2026

We expand into the Netherlands through our first market partnership.



2021

We become a Top 10 flex broker in the UK and begin expansion into the USA.



2020

We launch in South Africa and open a UK office with 1,500+ properties onboarded.



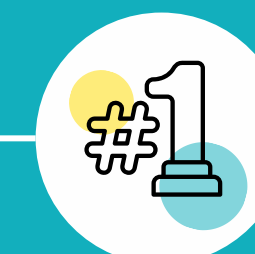
2019

We launched live inventory and analytics tools, enhancing real-time availability and market insights.



2018

We expand into Indonesia, Vietnam and China, further building its presence across Asia.



2017

We become the No.1 broker in Asia Pacific and continue rapid regional growth.



2014

Office Hub was founded in Sydney, Australia, launching with a network of 300 workspaces.



2015

We launch Office Hub New Zealand, expanding our network to 1,000+ workspaces.



2016

We expand into Asia and launch MyOfficeHub, the first platform for flex partners and tenants.



**The Global No 1
Flex Broker
across 110+
countries**

**350,000+ unique
listings for tenants
to choose from**

**Over 35,000
properties and
thousands of
brands**

**Since 2014
we have helped
500,000+ happy
clients find space**

**7 Global Offices
supporting the
world of Flex**

**We generate
75,000 inquiries
every year**

**10-15% of our
clients rent
space with our
partners**

**10 years
experience and
global industry
leader**

**Over 50%
of our clients
book a tour**

Our success in numbers



How we support you in filling your empty space



The most human Proptech company in the world

Our global team, based in seven locations,
help companies in finding and renting office
space worldwide.



What type of space can you list?

From one coworking desk to an entire floor, our global marketplace is the No. 1 search engine for companies looking for flex space.



Shared office space

Share your excess office space by renting it with like-minded businesses, until you need it again.



Serviced office

List your Enterprise suites, private offices, coworking spaces & VO's.



Coworking space

List your dedicated desks and hot desks.



Sublet/Conventional

List your commercial office space, furnished or unfurnished, short-term or long-term.



Virtual office and Flex On Demand

Advertise your VO's and on-demand membership packages.



Managed space

List your enterprise team spaces/buildings.

Why list your space with Office Hub?

- **Flexible space experts:** Our team can support you in creating spaces and managing leads and deals.
- **MyOfficeHub:** As a partner of Office Hub, you gain exclusive access to MyOfficeHub, the number one Proptech platform.
- **Qualified leads:** We prequalify all leads via our unique 5 Point checking process and multiple API validation tools.
- **360 feedback:** We independently represent our clients to secure you the best qualified tenants in the market.
- **Digital campaigns:** Our digital marketing specialists are here to create a customised advertising campaigns for your space.
- **Global exposure:** Our platform is used by all leading commercial agencies to find flexible office space.
- **Industry insights:** Access market reports and dynamic live data on industry pricing, supply, trends and results.
- **API connectivity:** Connect our API's to create properties, manage inventory and feed leads to your CRM.
- **Expert Support:** We provide specialized business advice to elevate the customer experience, boost deal conversions, and enhance overall profitability.
- **Shared goals:** We thrive on winning deals, seeing our partners expand, and becoming leaders in delivering the ultimate customer journey to find office space.





1. Sign up for FREE

By becoming an Office Hub member, you're privy to a lifetime of complimentary listings, advice and support whenever you need our services.



2. Get setup in MyOfficeHub

Login to MyOfficeHub to create your profile, workspace, and your listings. It only takes 9 minutes!



3. Get showroom ready

Transform your space into an engaging, inspirational environment that stands out from the competition.



4. We organize all inspections

Every enquiry goes into our central database and aligns the customer's needs against our portfolio of available workspaces. We then shortlist 3-5 workspaces and confirm inspection times where the workspace owner shows their space guided by the inside knowledge we have provided.



5. Feedback and negotiations

Our feedback process commences via MOH directly after the tour is completed. Our team supports this with personal calls to assess the interest level of the tenant and act as a catalyst to bring the deal together. Every change will be sent via email to keep you engaged and up to date until a deal takes place.



6. Secure the deal and celebrate

We encourage open negotiations and thinking outside the box, which is key to securing a great deal. We offer a full service model to manage the paperwork or we can simply act as a mediator where you prepare your own agreements.

How it works

MyOfficeHub

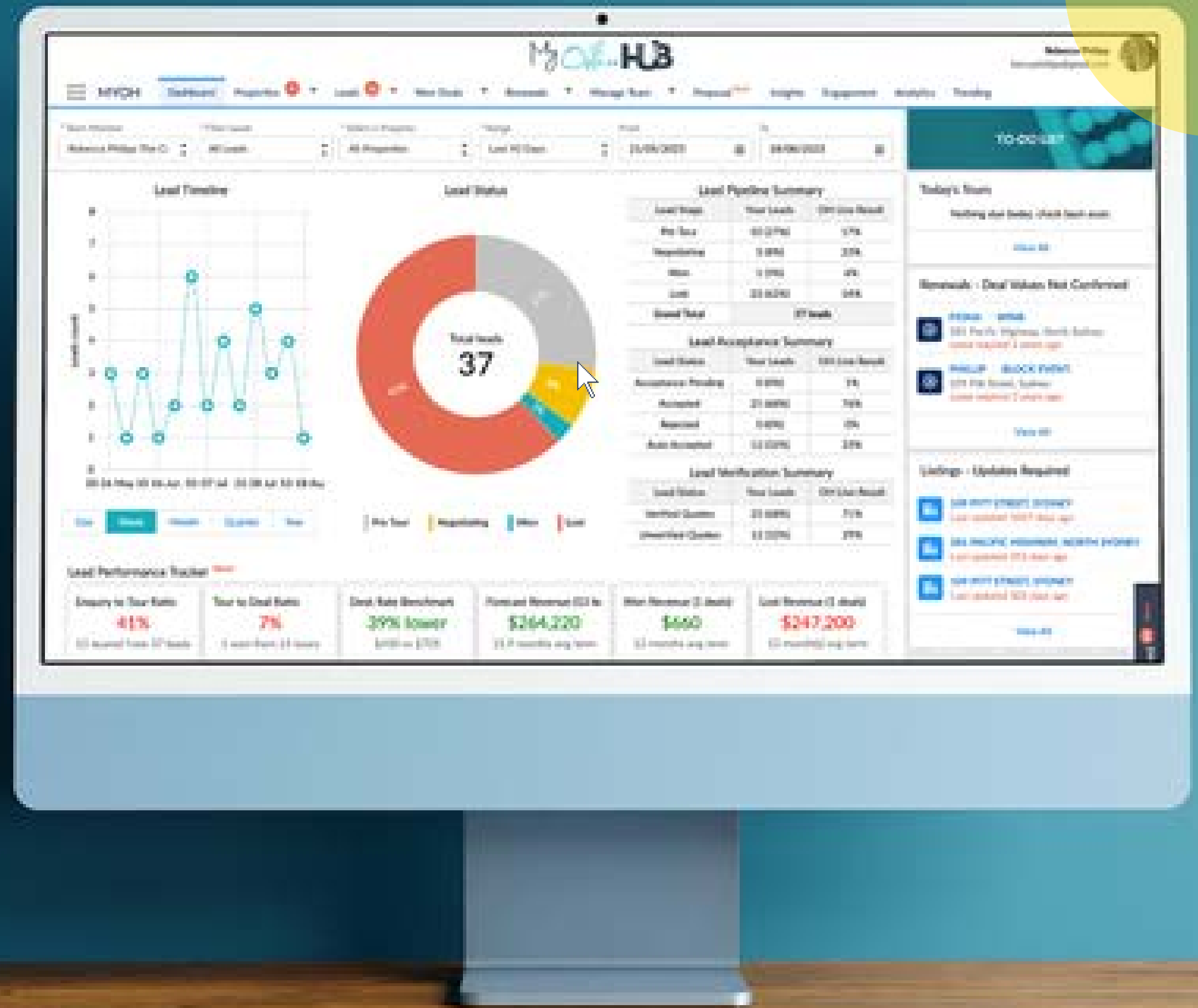
Powering your team to success with AI and Automation.



Office **HUB**

The only tool you need to fill your space.

MyOfficeHub is your exclusive platform that gives you intrinsic insights into live deal updates on all your leads, listings and properties.





Manage your team, marketing, leads and listings in one place!



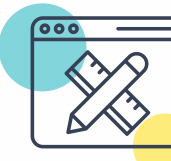
Dashboard

Analyze your team's performance by location, team member and lead. View upcoming tours, activities and benchmark your sales results.



Properties

Create, edit and clone your properties in a matter of minutes. Update your content, add new features and enhance your online profile.



Listings

Easily add, edit, and merge your listings to reflect current availability. Take control of pricing, highlight special offers, and manage discounts with ease.



Leads

Easily filter your leads by deal stage, location, and manager. Assess all requirements and compare them to benchmark offers effortlessly.



Team

Create new users, manage their access and allocate each user to specific properties to receive the unique feedback on each deal.



Media

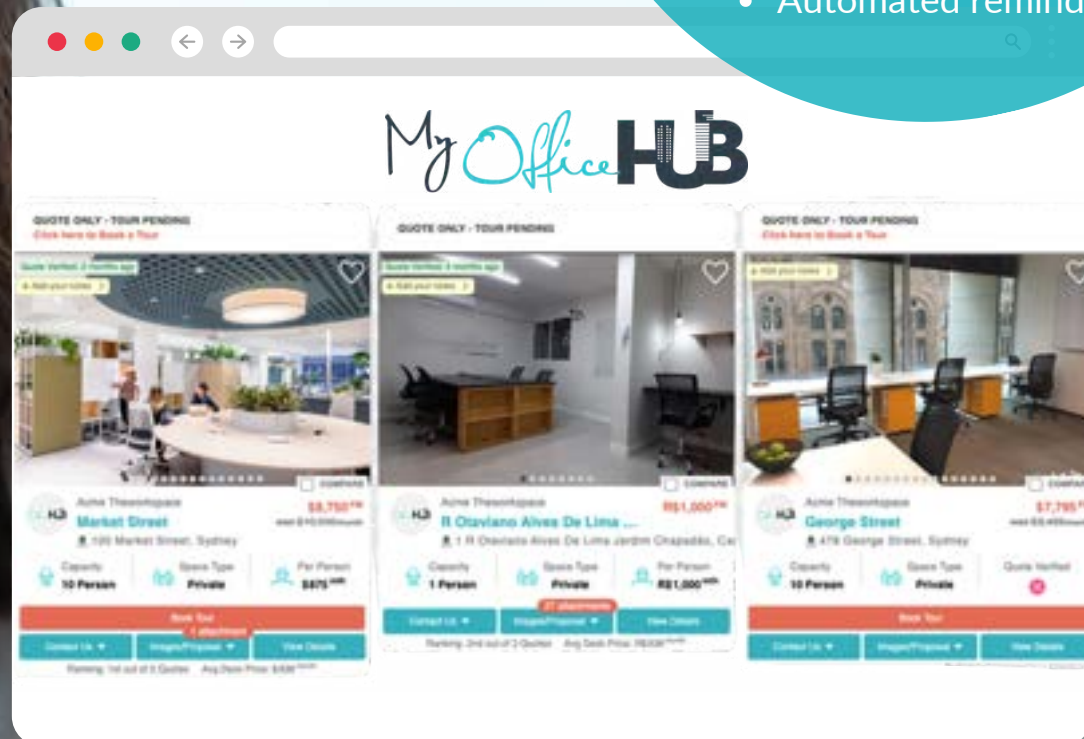
Enhance your listings and attract more inquiries by uploading images and videos showcasing workspaces and specific listings.

Rich data and analytics across every layer of the flex market – from supply and demand to live transactions and emerging trends.

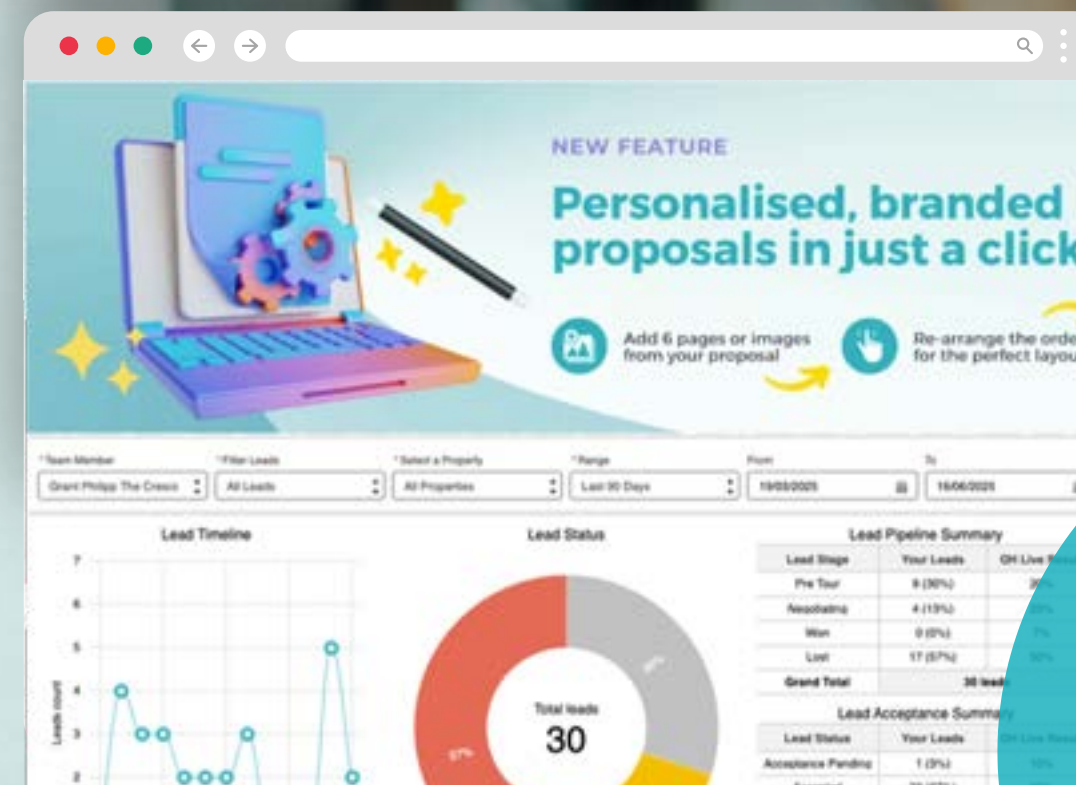
Access global and local flex data

The ultimate dashboard
for tenants...

- Digital Dashboard
- Tour Bookings
- Market Research
- Comparison Tool
- Mapping
- Tenant Proposal
- Tour Feedback
- Trusted Quotes
- Calendar links
- Automated reminders



...and workspace
providers



- Enquiry Referral
- Quote Verification
- Quick Proposals
- Enquiry Management
- Centralized feedback
- Deal Disclosure
- Property/listing management
- Team Management
- Deal Management
- Workspace Scoring
- Automated Renewals
- Data Analytics

It's free to list!

Pricing

We have two pricing models depending on the type of space you've got to rent out.

It's FREE to list your space, pay only on success when we secure you a tenant!



Shared Office Space

If your core business is selling another product/service but you want to rent out your excess office space, this is for you:

Membership fee

FREE

Cost per listing

FREE

Cost per lead

FREE

Success Fee

1 months rent

[Read full T&C's here.](#)



Serviced Office / Coworking Space

If your core business is renting out office space like a serviced office or coworking space, this is for you:

FREE

FREE

FREE

10% of the total contract value
(up to 12 paid months)

[Read full T&C's here.](#)

Global Exposure to Commercial Brokers via Property Hub

The moment you list with us, your property is instantly featured on Property Hub.

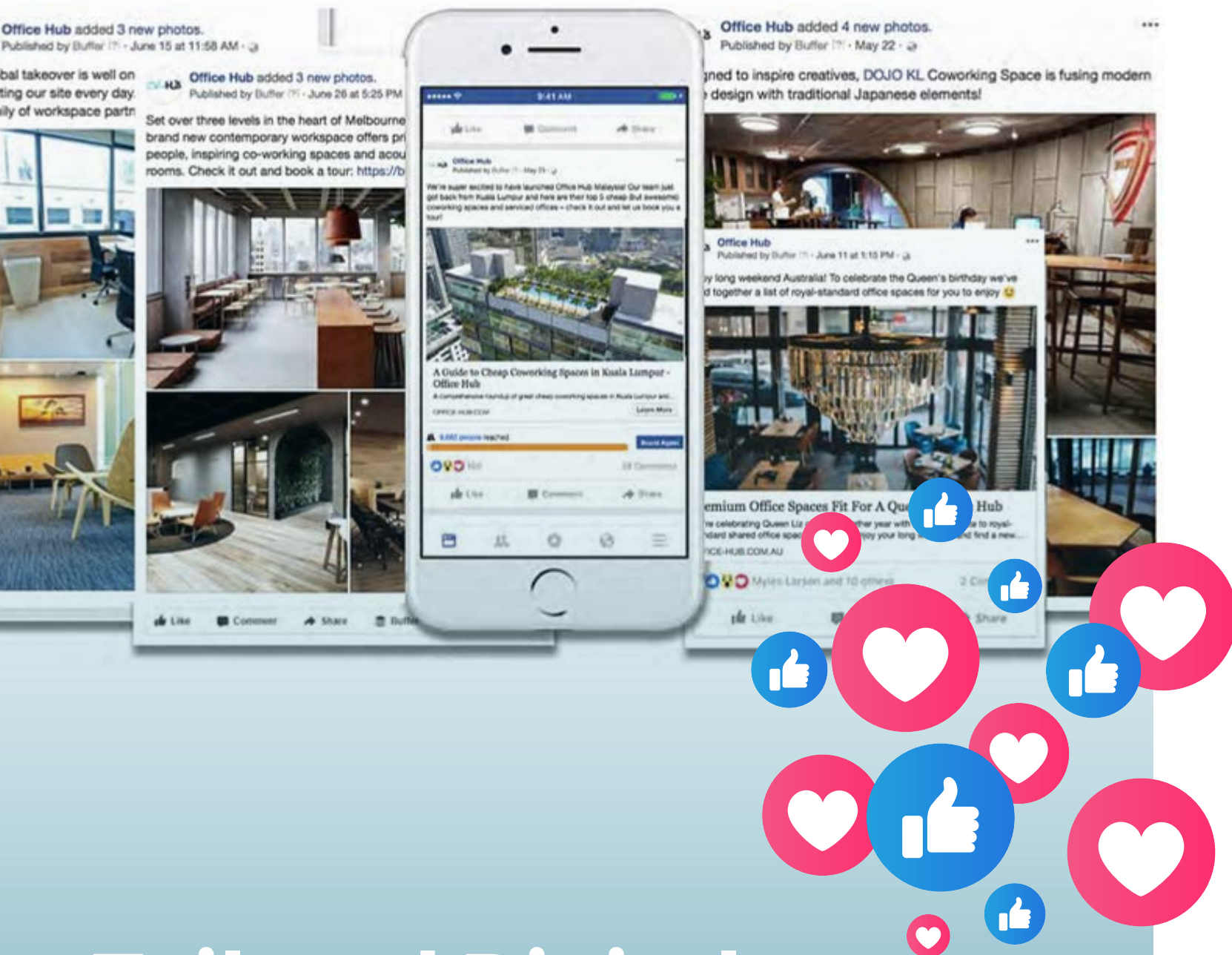
Property Hub is a global distribution system for commercial real estate, giving your listing immediate visibility to thousands of agents and brokers searching on behalf of their clients.

The best part? It's completely free — included as part of your Office Hub partnership.



Tailored Digital Marketing Packages

Taking lead gen to the next level



Featured Listings & Partner

Take centre stage on our homepage as a featured partner with featured listings.



Adwords

Stay on top of all search engine ads to users who are actively searching the internet for your selected keywords.



Display Advertising

Display ads are placed on websites we believe your target audience are visiting, getting you in front of potential customers who might never find your company on their own.



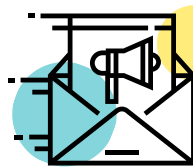
Social Media

Remarket and advertise to new and previous OH customers using social media platforms such as Facebook, Instagram and LinkedIn.



Sponsored Blog Posts

Let us enhance your brand visibility with a blog article showcasing your space, driving brand awareness and inquiries.



Email Marketing

This presents a unique opportunity to reach a highly targeted audience through our comprehensive profiling of over 200,000 previous clients.



4.9 ★★★★★

750 Google reviews

★★★★★

I'm really impressed with the Office Hub team and platform. They made my office search easy and frictionless. Thanks, guys!

★★★★★

Thank you, Office Hub, for your assistance over the past few weeks. We will definitely recommend you to all our friends and contacts!

★★★★★

The team at Office Hub were fantastic in working with us to find a property within our budget that met all our important needs.

★★★★★

Would highly recommend Office Hub's service to anyone looking for flexible workspace!

★★★★★

Office Hub has been outstanding in communication, matching us with ideal clients for our workspace, and swiftly resolving any issues. I highly recommend them to any workspace or coworking space!

★★★★★

What an amazing experience from start to finish! The team handled my needs with care and found the best suitable office for my team. We're excited to be joining the community!

★★★★★

I'm giving them 5 star because of their innovative approach, courage and support.

★★★★★

The Office Hub team was terrific—responsive, attentive, and a pleasure to work with! Many thanks!

★★★★★

The client experience was fantastic, with quick responsiveness to the initial inquiry. The team took the time to understand my needs and showed suitable options. Offers came in quickly after our inspections, making it easy to make a decision.

★★★★★

Office Hub were fantastic and found me a coworking space in just 2 days!

Our clients love us

Office HUB



LABS



No18



MINDSPACE



the Hive.



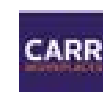
THE GREAT ROOM



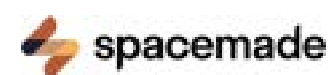
CLOCKWISE



the EXECUTIVE CENTRE



FORA



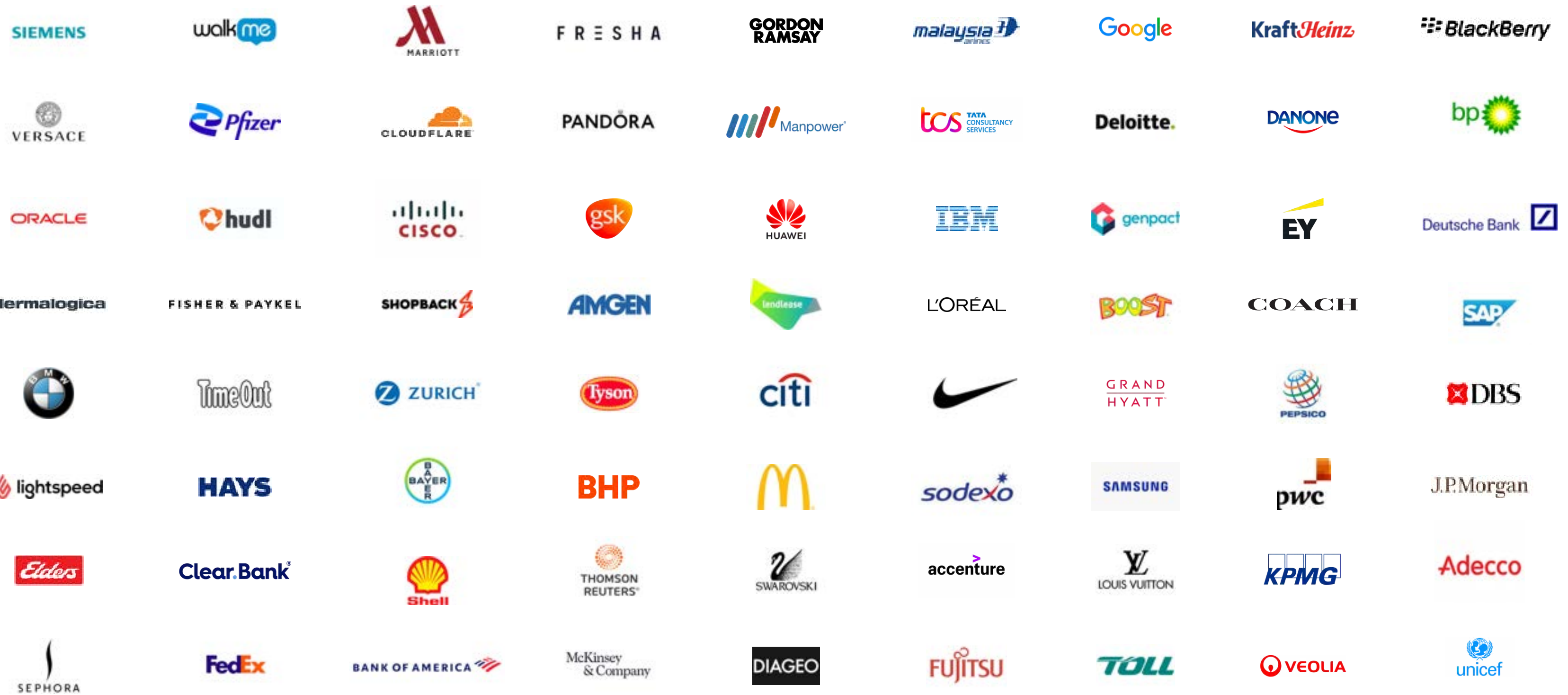
RX LONDON



You're in good company

Partnered with the best providers globally





Loved by the brands you love

One of these companies could be your tenant!





Next steps:

Step 1:

Complete the Online Partnership Agreement.

Step 2:

Login to MyOfficeHub and create your profile, set up your workspace(s) and add your listings.

Step 3:

Sit back and wait for the leads to come flowing through.



Questions?
We're here to help



Australia
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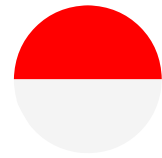
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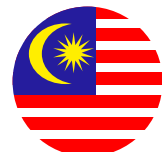
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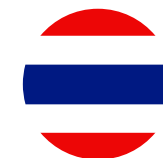
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Global support:
support@office-hub.com

An aerial night view of a city with glowing lights and a large blue circle in the center. Several glowing blue arcs connect different points across the city, suggesting a network or connectivity. The sky is a mix of orange and blue, indicating sunset or sunrise.

**We are excited
to work with you**

Let's fill your space

Office **HUB**